

Table 6.13. Management Consulting Services (NAICS 54161)—Estimated Sources of Revenue for Employer Firms: 2004

[Estimates are based on data from the 2004 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Item	2004
Operating Revenue	
Total	102,424
Sources of Revenue	
Management consulting services	75,406
Strategic management consulting and implementation	16,751
Financial management consulting and implementation	6,875
Marketing management consulting and implementation	12,728
Human resources management consulting and implementation	8,986
Operations and supply chain management consulting and implementation	5,099
Actuarial consulting (except for employee pensions and other benefits)	1,773
IT design and development consulting	6,963
All other consulting revenue	16,232
All other operating revenue	27,018

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.9 provides estimated measures of sampling variability (coefficients of variation).

Table 6.14. **Environmental Consulting Services (NAICS 54162)—Estimated Sources of Revenue for Employer Firms: 2004**

[Estimates are based on data from the 2004 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Item	2004
Operating Revenue	
Total	8,749
Sources of Revenue	
Environmental consulting services	6,535
Environmental assessment consulting and implementation	2,002
Natural resource management consulting and implementation	S
Waste management consulting and implementation	S
Environmental policy development consulting and implementation	S
Environmental audits consulting and implementation	S
Site remediation planning consulting and implementation	1,330
Evaluation of environmental studies consulting and implementation	S
All other environmental consulting	864
All other operating revenue	2,214

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.10 provides estimated measures of sampling variability (coefficients of variation).